

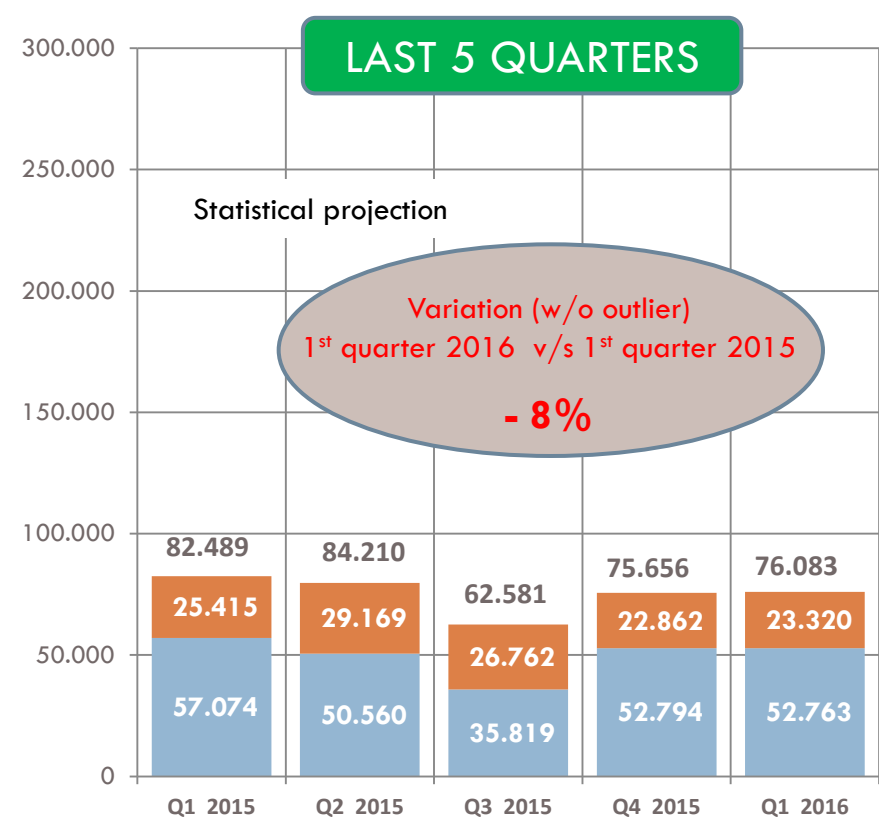
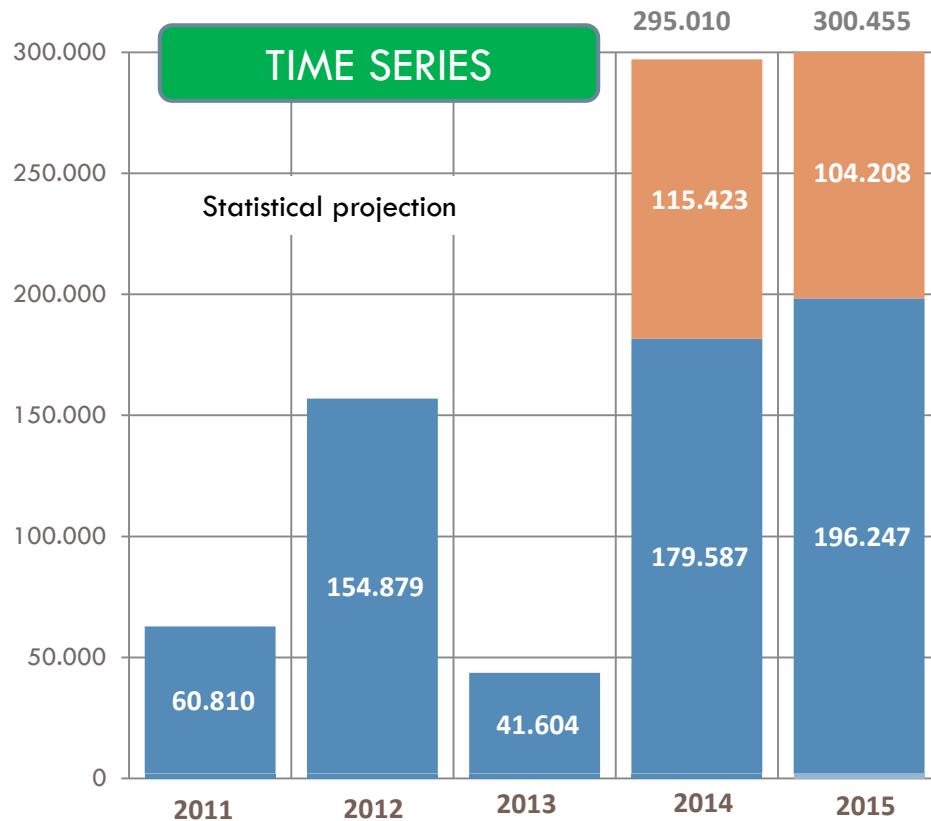


CIVIL MEDIATION LEGISLATIVE DECREE 28/2010

STATISTICS FOR THE PERIOD JANUARY 1ST – MARCH 31ST 2016

Incoming mediations

March 2011 – March 2016



In the comparison between years, it has to be taken into account that:

- From 13 December 2012 to 30 September 2013 the compulsory attempt at conciliation was suspended;
- In 2012 there were approximately 45.000 mediations (an average of 11.165 per quarter) for damages from circulation of vehicles and boats, this subject matter is no longer mandatory as of September 20, 2013

■ Incoming mediations

■ Incoming mediations for one mediation firm, statistical «outlier»

Data by subject matter

First quarter 2016

Condominium
Property
Partition
Wills and inheritance
Family covenants and agreements
Lease
Loans
Business rents
Medical malpractice damages
Libel
Insurance contracts
Bank contracts
Financial contracts
Other proceedings (non mandatory mediations)
Total

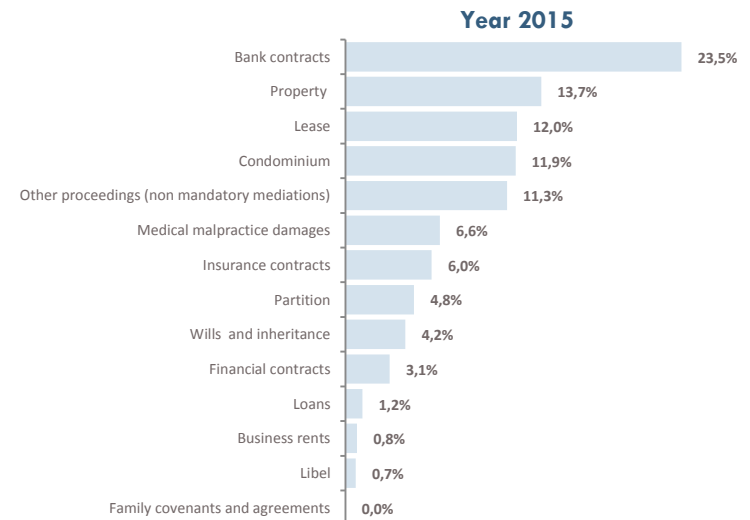
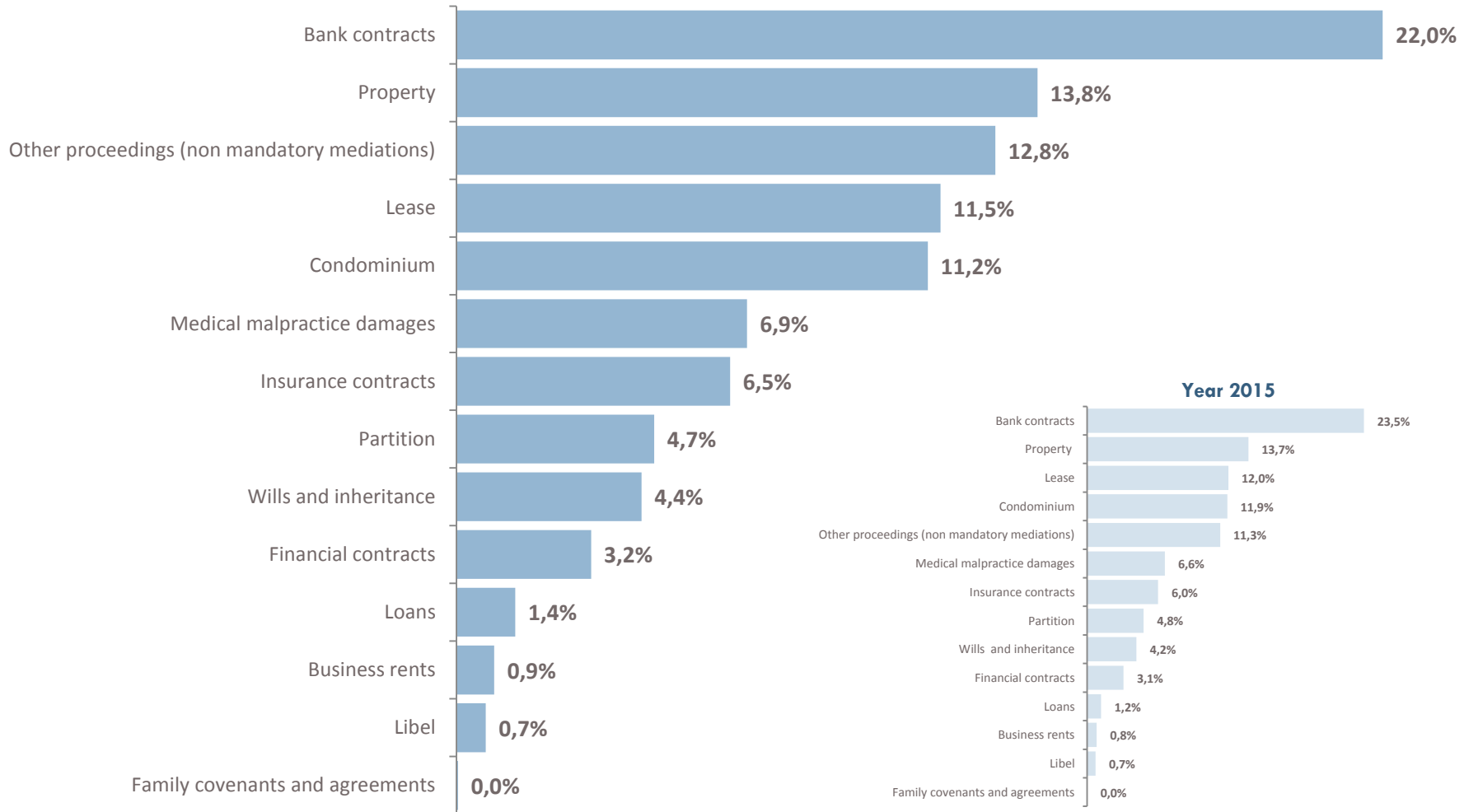
January 1 st – March 31 st 2016			
INITIAL PENDING	INCOMING	RESOLVED	FINAL PENDING
8.057	5.900	5.405	8.552
11.559	7.273	6.009	12.823
4.413	2.483	2.157	4.739
3.493	2.307	1.939	3.861
93	36	24	105
7.298	6.046	5.441	7.902
894	762	569	1.087
804	484	416	871
4.472	3.642	3.169	4.945
537	372	310	600
3.917	3.404	2.912	4.409
13.878	11.624	10.110	15.393
2.311	1.688	1.459	2.540
12.133	6.740	5.467	14.542
74.995	52.763	45.389	82.369

<i>Insurance contracts «outlier»</i>

8.870	23.320	16.672	15.518
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Incoming mediations by subject

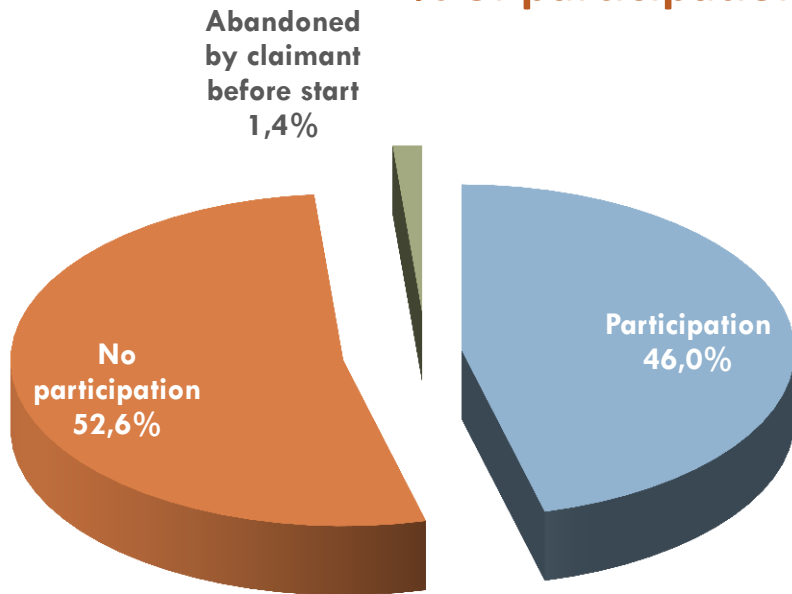
First quarter 2016



Success rate

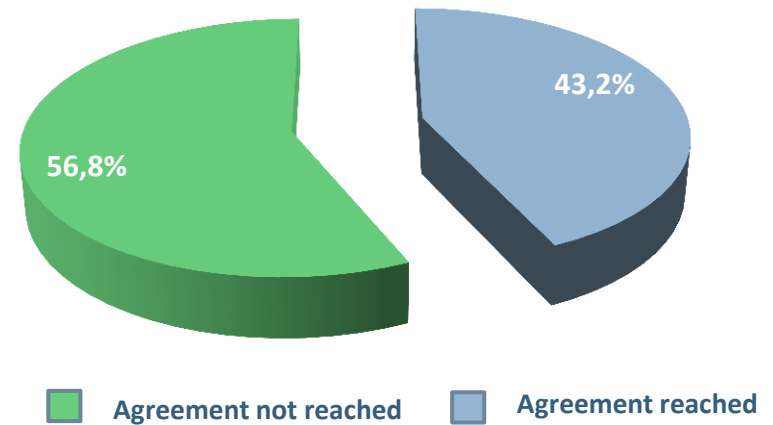
First quarter 2016

% of participation



Success rate

(when parties go further than the first information meeting)

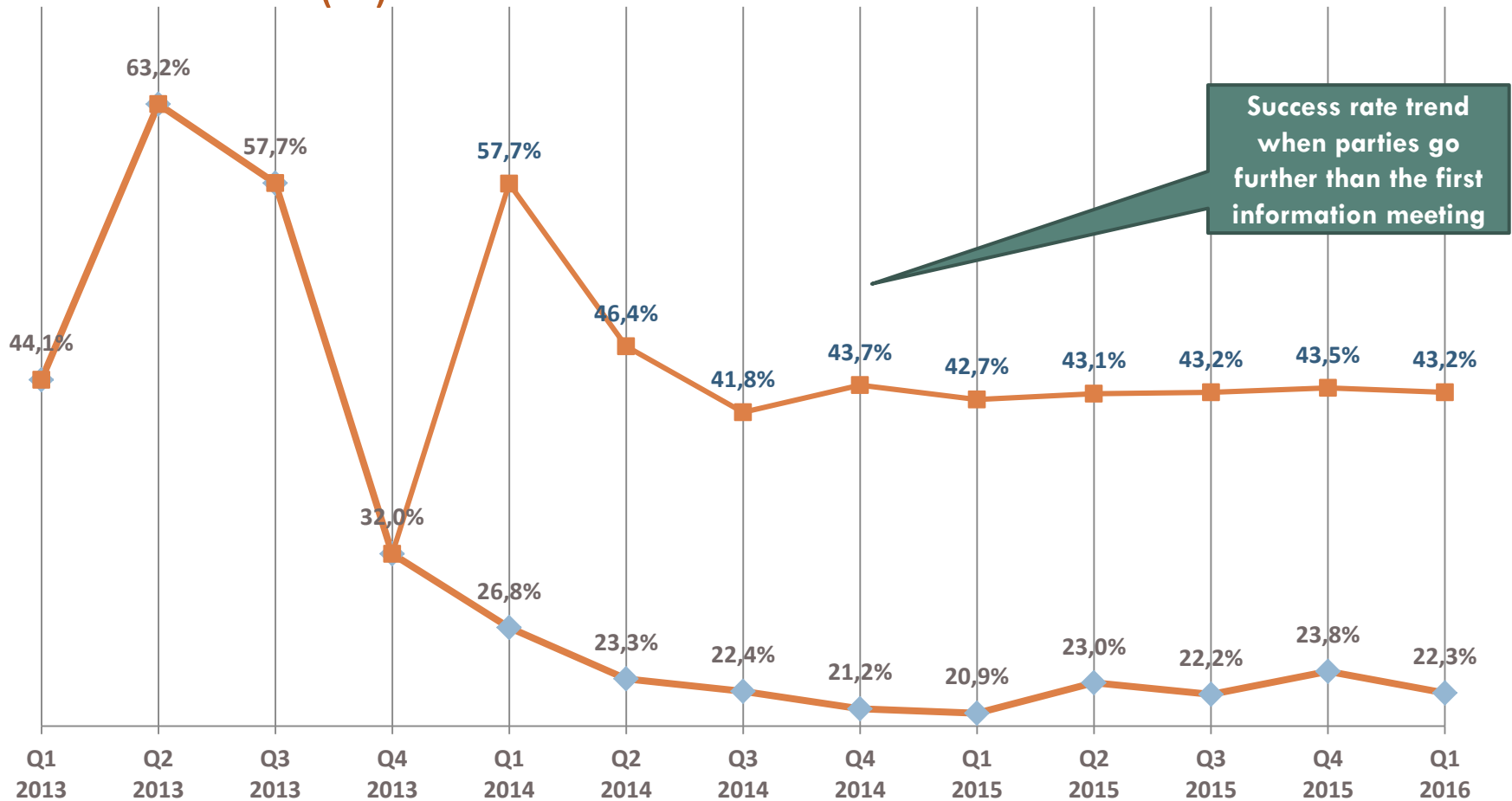


	03/2011 – 12/2012	2013	2014	2015
Participation	27,0%	32,4%	40,5%	44,9%
Success rate	43,9%	42,4%	47,0% (*)	43,5% (*)

(*) Excluding mediations in which parties participated only in the first information meeting

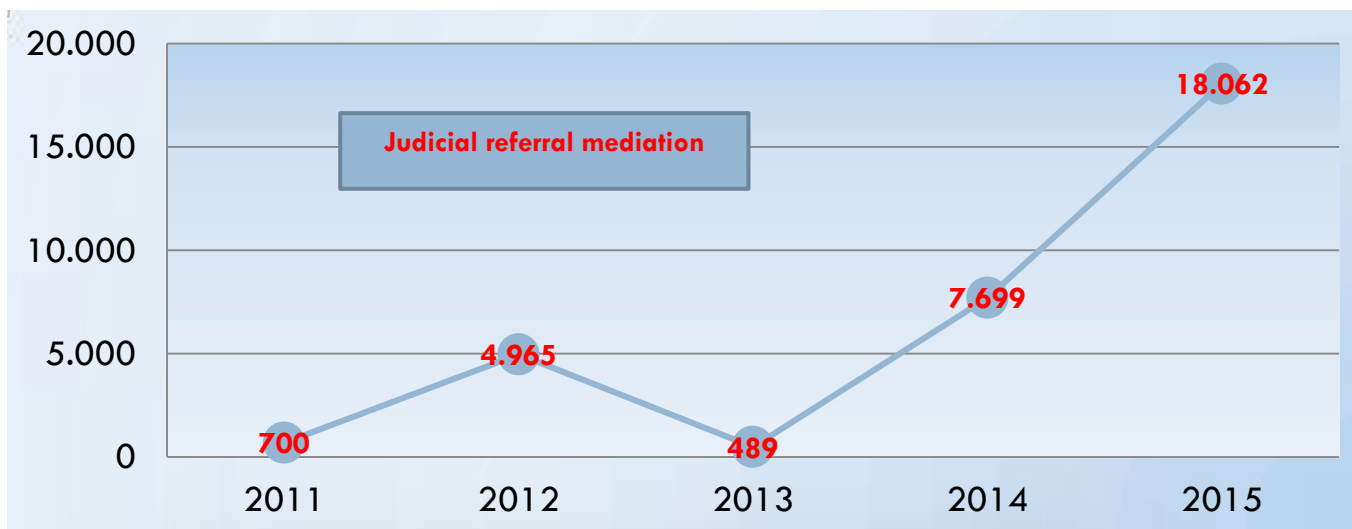
Trend of success rates

Success rate (%)



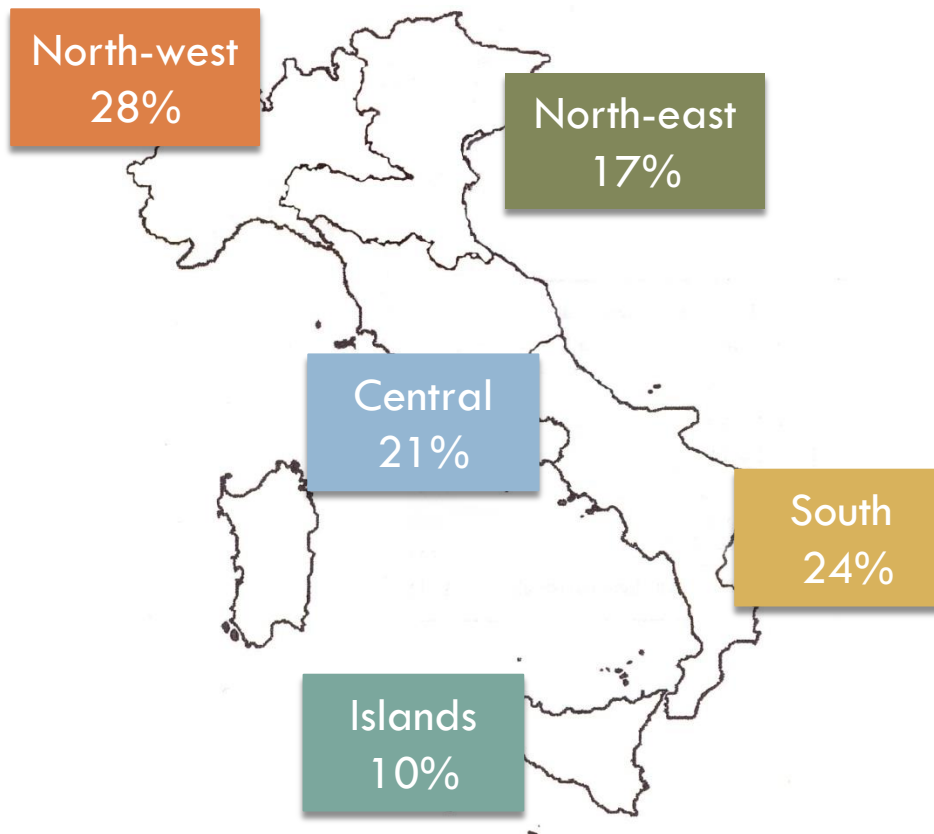
Categories of mediation – resolved cases

	2011		2012		2013		2014		2015	
Judicial referral	700	<i>1,7%</i>	4.965	<i>3,3%</i>	489	<i>2,0%</i>	7.699	<i>5,6%</i>	18.062	<i>9,7%</i>
Mandatory mediation (2011-2012)										
Mandatory Mediation with easy opt-out at the initial meeting (from end 2013)	31.288	<i>77,9%</i>	129.531	<i>84,9%</i>	13.802	<i>57,5%</i>	131.360	<i>83,8%</i>	151.469	<i>81,6%</i>
Provided by contract / agreement	200	<i>0,5%</i>	458	<i>0,3%</i>	359	<i>1,5%</i>	1.332	<i>0,6%</i>	823	<i>0,4%</i>
Voluntary	7.973	<i>19,9%</i>	17.677	<i>11,6%</i>	9.369	<i>39,0%</i>	15.926	<i>10,0%</i>	15.392	<i>8,3%</i>



Geography of mediations

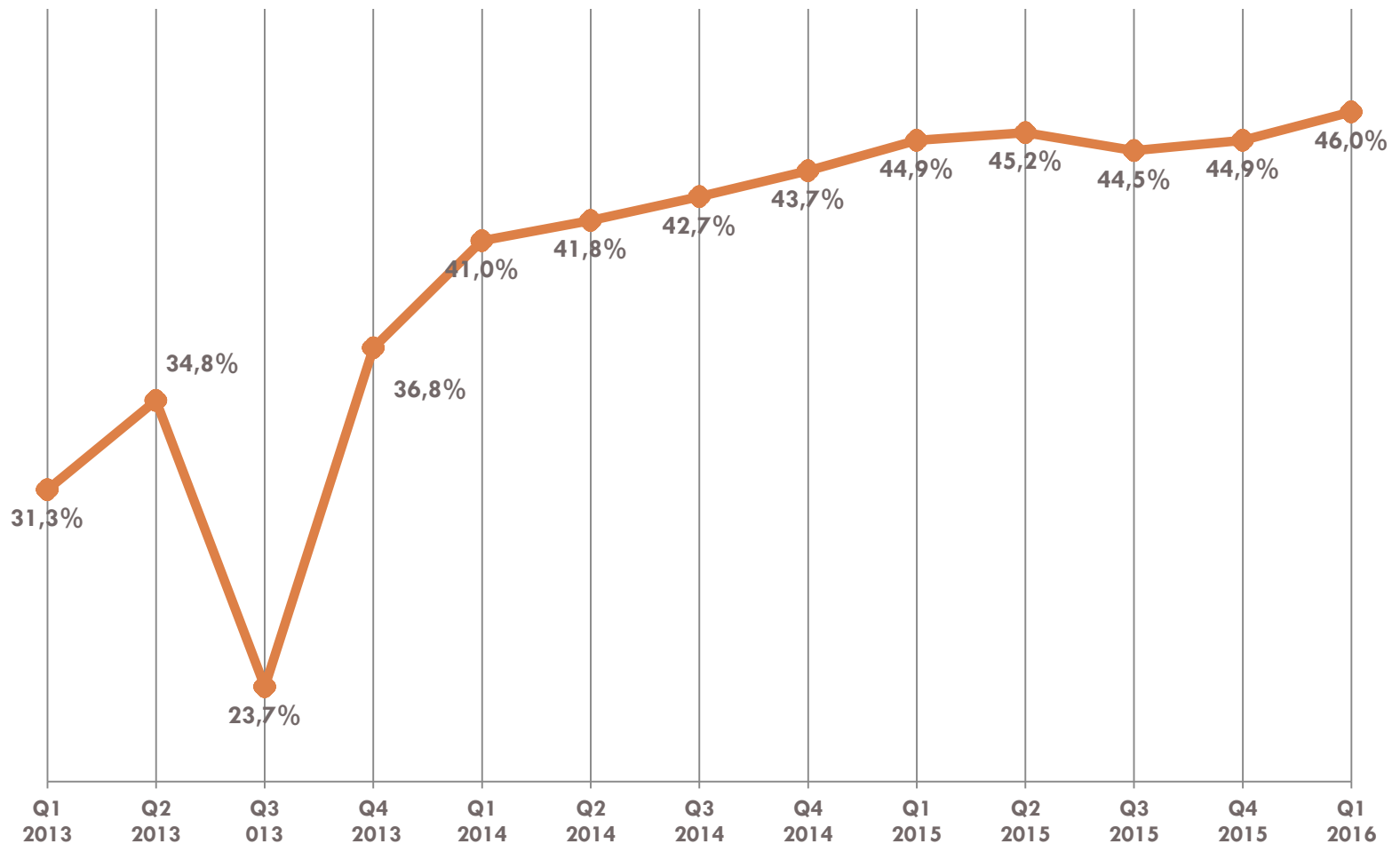
First quarter 2016



REGIONS	%
LOMBARDY	18,4%
LAZIO	10,9%
CAMPANIA	9,3%
EMILIA-ROMAGNA	7,4%
TUSCANY	7,3%
PUGLIA	7,2%
VENETO	7,1%
SICILY	6,5%
PIEDMONT	6,3%
CALABRIA	4,6%
SARDINIA	3,3%
LIGURIA	2,6%
MARCHE	1,9%
FRIULI-VENEZIA GIULIA	1,7%
ABRUZZO	1,5%
TRENTINO-ALTO ADIGE	1,3%
UMBRIA	1,2%
MOLISE	0,7%
BASILICATA	0,7%
VALLE D'AOSTA	0,2%

Analysis made with a sample of resolved cases

Rate of Counterparty Participation in a Mediation Process



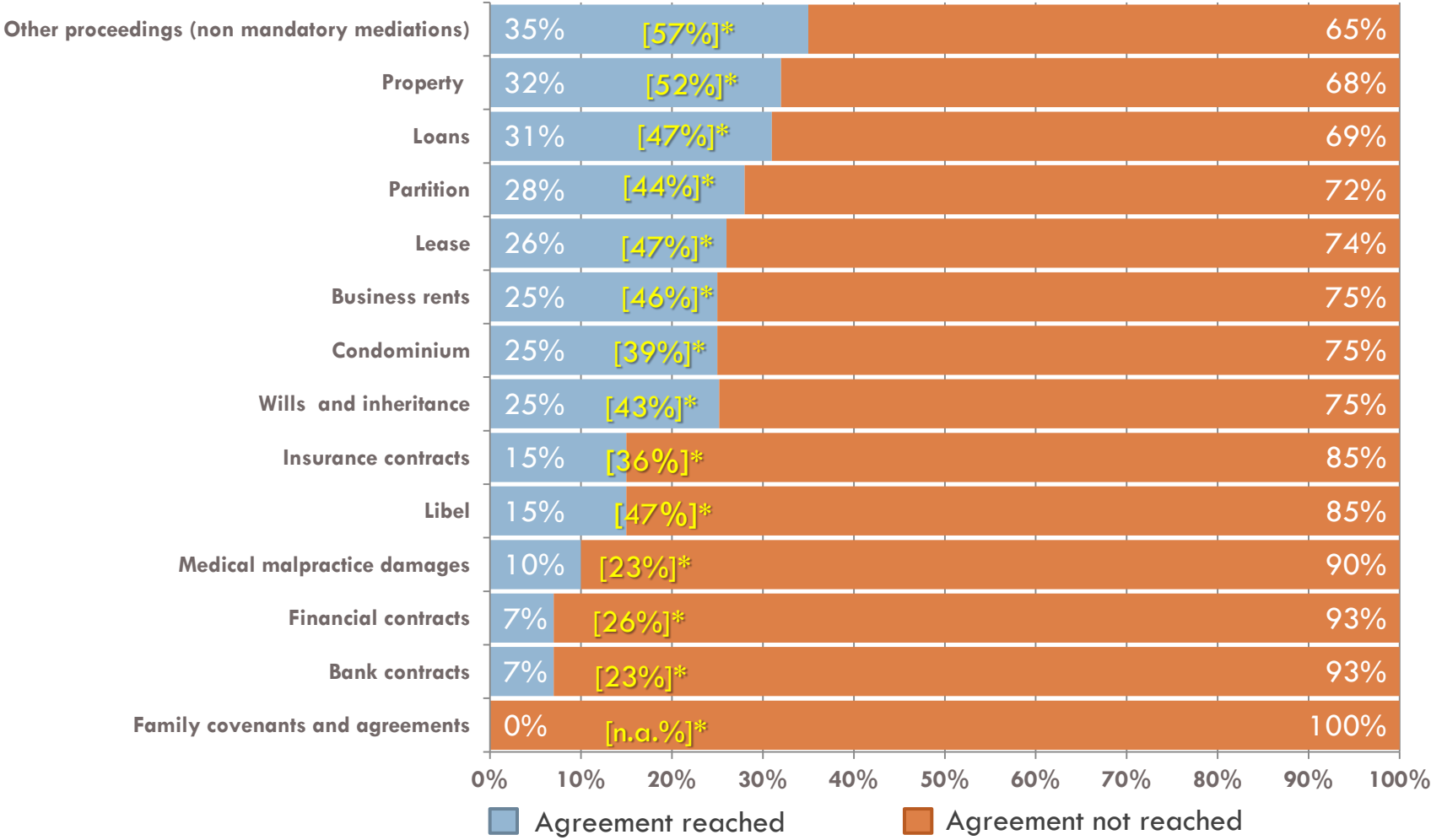
Participation by subject

First quarter 2016

Subject	% of participation	Ranking of participation
Wills and inheritance	60,1%	60,1%
Partition	57,1%	57,1%
Family covenants and agreements	56,3%	56,3%
Property	55,0%	55,0%
Lease	52,3%	52,3%
Condominium	51,7%	51,7%
Business rents	50,5%	50,5%
Bank contracts	44,9%	44,9%
Loans	43,0%	43,0%
Other proceedings (non mandatory mediations)	42,4%	42,4%
Libel	40,9%	40,9%
Financial contracts	39,9%	39,9%
Medical malpractice damages	35,3%	35,3%
Insurance contracts	13,4%	13,4%

Success rate analysis by subject

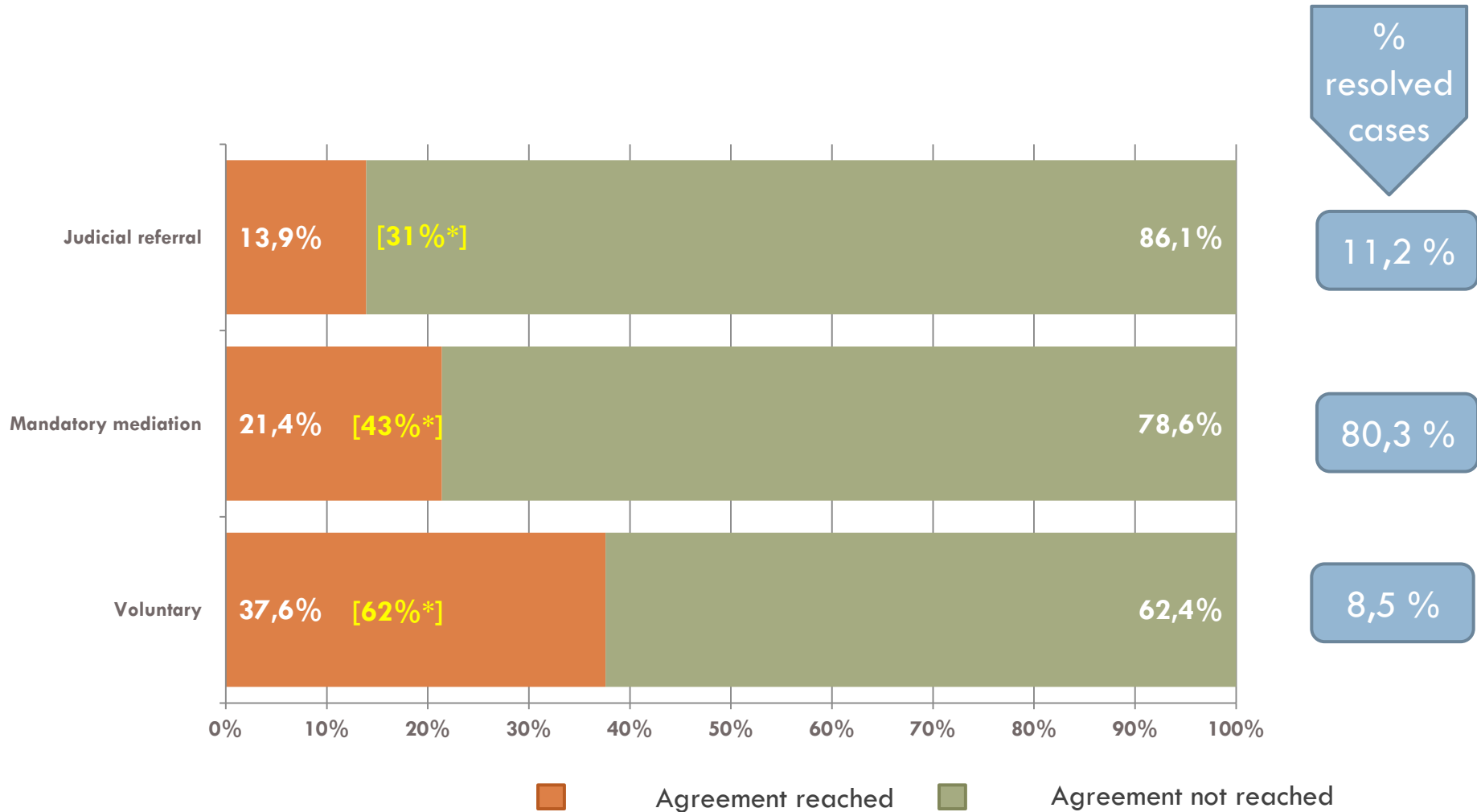
First quarter 2016



* Outcome of the procedures when parties agree on meeting

Success rate of Mediation by Type of Referral

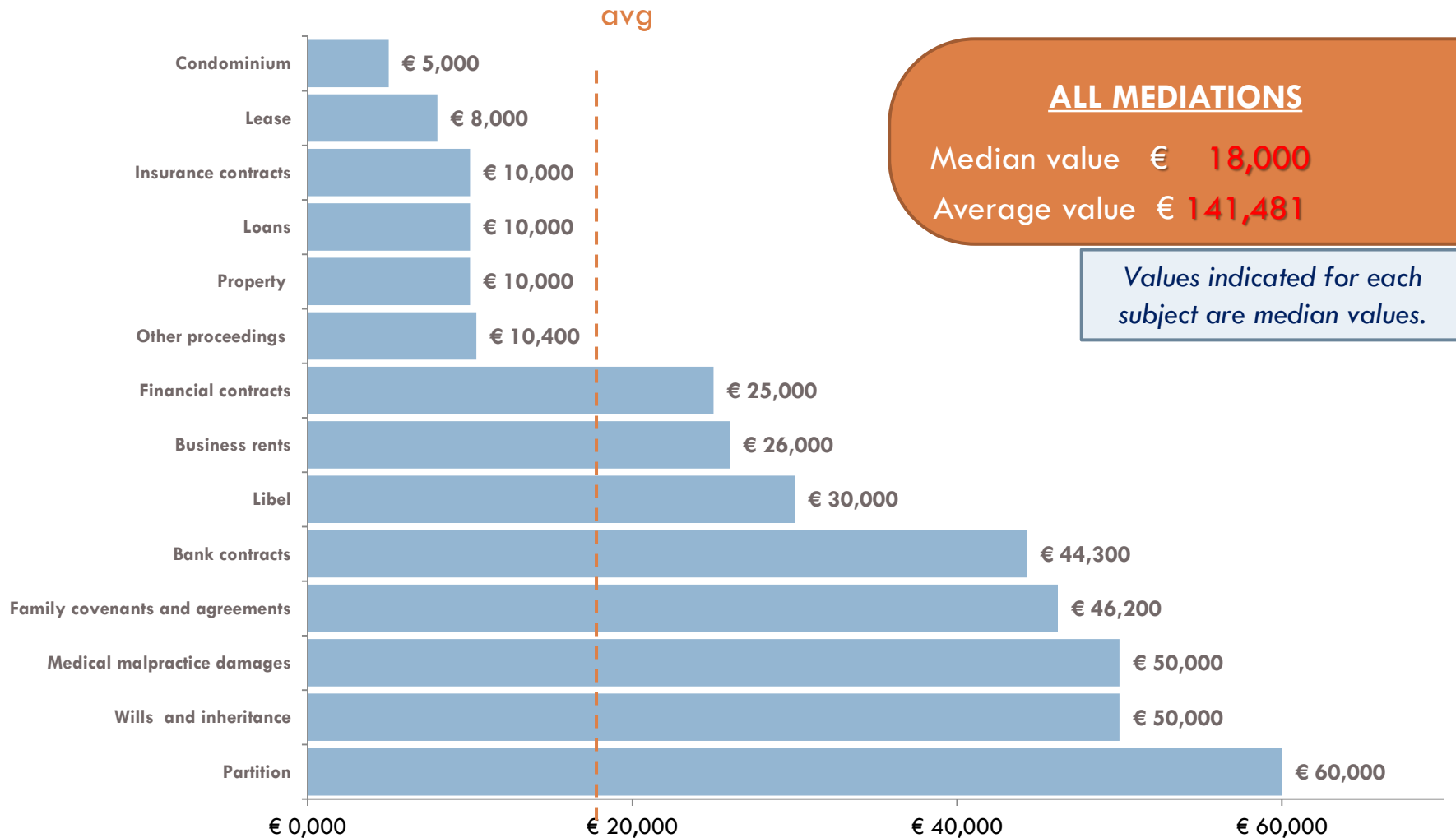
First quarter 2016



* Outcome of the procedures when parties agree on meeting

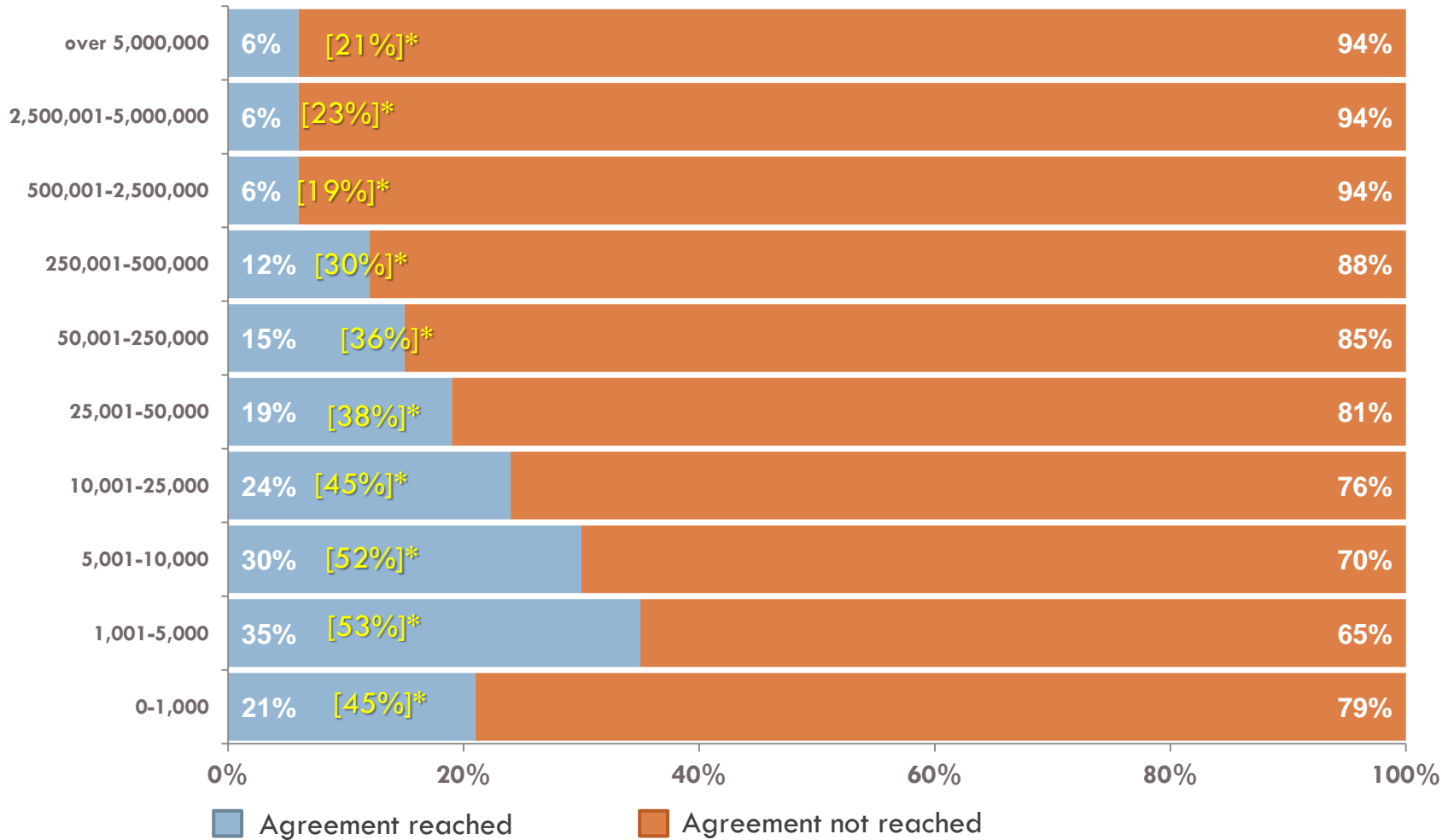
Economic value of mediation disputes

First quarter 2016



Success rate by value range

First quarter 2016

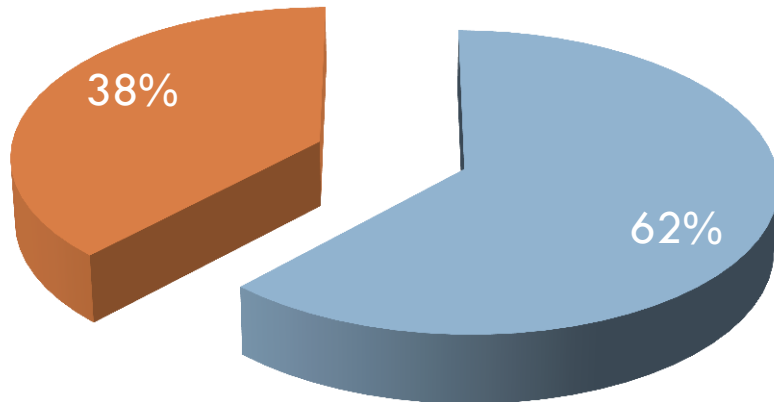


* Outcome of the procedures when parties agree on meeting

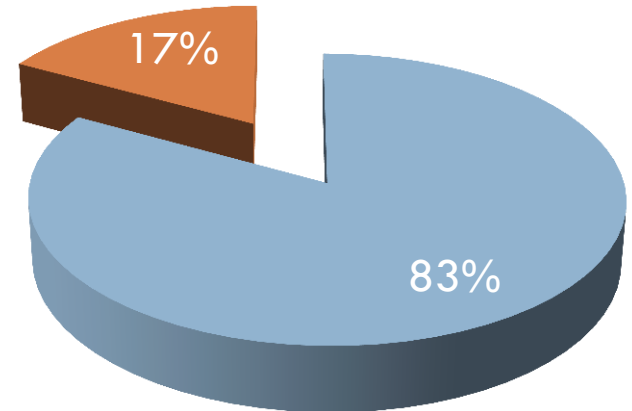
Lawyer's assistance in voluntary mediation

First quarter 2016

Total claimants



Total defendants



Year 2015	52% Assisted by lawyer
	48% NOT assisted by lawyer

■ Assisted by lawyer
■ NOT assisted by lawyer

Year 2015	83% Assisted by lawyer
	17% NOT assisted by lawyer

From September 21st 2013 the assistance of parties by lawyers is mandatory for all mandatory mediations

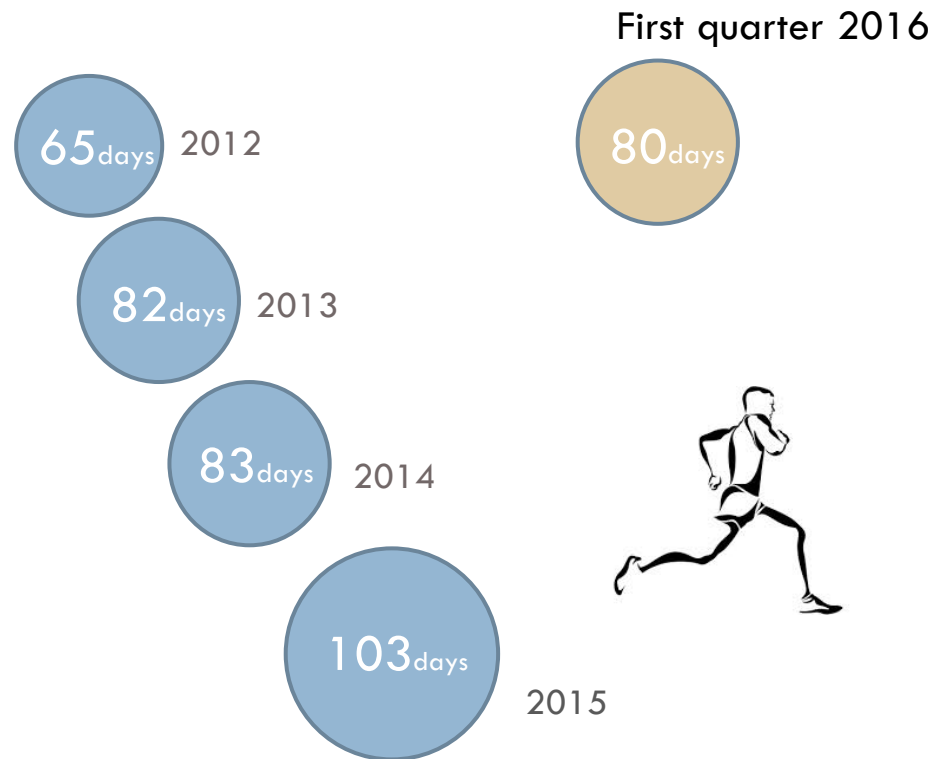
Days in mediation compared to days in Court

CIVIL CASES IN COURTS



MEDIATION

Cases when an agreement is reached



Ministero della Giustizia



Direzione Generale di Statistica
e Analisi Organizzativa

Document available at <https://webstat.giustizia.it>